

## 2105 WFD SCBA Purchase Proposal

In an effort to improve safety, for not only our firefighters, but also the firefighters in our mutual aid departments, the Whitestown Fire Dept. is proposing to upgrade all of our existing self contained breathing apparatus (SCBA) to the Scott X3 SCBA. The advantages are numerous; some of the most critical are highlighted below.

- The current SCBA are MSA brand air packs, either purchased or donated to the agency around 2008. All of the current packs are 2004 models, having them in service for over 10 years, well beyond the service life goals of most career fire departments.
- The current packs are considered complaint with the 2002 NFPA 1981 (Standard for Open Circuit Self-Contained Breathing Apparatus for Fire and Emergency Services). They are considered to be outdated as the standard was updated in 2007 and again in 2013.
- The department has spent considerable amounts of money to upgrade and keep the packs compliant with the 2007 changes, but it would not be responsible to spend additional money to try to make the current packs compliant with the 2013 standard.
- WFD is the only department in the area not using the Scott pack currently. Lebanon, Zionsville, and Brownsburg all use the Scott pack. In addition, all of Marion County and all of Hamilton County use the Scott pack.
- Having the same pack allows for several things in regards to safety:
  - Ability to swap and service packs with mutual aid agencies on-scene
  - Seamless air management during firefighter mayday situations and rapid intervention deployment
  - Common equipment layout and design, which is critical during firefighter emergencies in zero visibility conditions.
- Ability to do incremental upgrades in the future, allowing for less budgetary impact, while staying consolidated with our mutual aid partners.

The most important part of the decision to do this now though is financial. The decision to upgrade, regardless of manufacturer, will be expensive. The Whitestown Fire Department has a very unique opportunity to take advantage of a group buying consortium based on the pricing negotiated by Indianapolis Fire Department, through their arrangement with Scott and the Fire Department Instructors Conference. The consortium includes a very large purchase by IFD and Fishers. **The total savings realized by buying in this group will be over \$160,000.** This is truly an opportunity that we cannot pass.

As the total cost would be above the threshold to not go out for bid, we believe that this purchase meets the provisions set forth in IC 5-22-10-5, Savings to governmental body, which would allow for this purchase to not have to go through the bid process. The IC code follows:



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**Information Maintained by the Office of Code Revision Indiana Legislative Services Agency**  
**IC 5-22-10**

**Chapter 10. Special Purchasing Methods**

**IC 5-22-10-1**

**Purchase without soliciting bids or proposals**

Sec. 1. Notwithstanding any other provision of this article, a purchasing agent may make a purchase under this chapter without soliciting bids or proposals.

*As added by P.L.49-1997, SEC.1.*

**IC 5-22-10-2**

**Competition**

Sec. 2. A special purchase must be made with competition as is practicable under the circumstances.

*As added by P.L.49-1997, SEC.1.*

**IC 5-22-10-3**

**Contract files; record listing all contracts**

Sec. 3. (a) A purchasing agent shall maintain the contract records for a special purchase in a separate file.

(b) A purchasing agent shall include in the contract file a written determination of the basis for:

- (1) the special purchase; and
- (2) the selection of a particular contractor.

(c) Notwithstanding any other law, a governmental body shall maintain a record listing all contracts made under this chapter for a minimum of five (5) years. The record must contain the following information:

- (1) Each contractor's name.
- (2) The amount and type of each contract.
- (3) A description of the supplies purchased under each contract.

(d) The contract records for a special purchase are subject to annual audit by the state board of accounts.

*As added by P.L.49-1997, SEC.1.*

**IC 5-22-10-4**

**Emergency conditions**

Sec. 4. (a) A purchasing agent may make a special purchase when there exists, under emergency conditions, a threat to public health, welfare, or safety.

(b) The counterterrorism and security council established by IC 10-19-8-1 may make a purchase under this section to preserve security or act in an emergency as determined by the governor.

*As added by P.L.49-1997, SEC.1. Amended by P.L.123-2002, SEC.9; P.L.22-2005, SEC.3.*

**IC 5-22-10-5**

**Savings to governmental body**

Sec. 5. A purchasing agent may make a special purchase when there exists a unique opportunity to obtain supplies or services at a

substantial savings to the governmental body.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-6**

##### **Auctions**

Sec. 6. A purchasing agent may make a special purchase at an auction.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-7**

##### **Data processing contract or license agreements**

Sec. 7. A purchasing agent may make a special purchase of data processing contracts or license agreements for:

(1) software programs; or

(2) supplies or services, when only one (1) source meets the using agency's reasonable requirements.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-8**

##### **Compatibility of equipment, accessories, or replacement parts**

Sec. 8. A purchasing agent may make a special purchase when:

(1) the compatibility of equipment, accessories, or replacement parts is a substantial consideration in the purchase; and

(2) only one (1) source meets the using agency's reasonable requirements.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-9**

##### **Purchasing method impairs functioning of agency**

Sec. 9. A purchasing agent may make a special purchase when purchase of the required supplies or services under another purchasing method under this article would seriously impair the functioning of the using agency.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-10**

##### **No offer received under other purchasing method**

Sec. 10. A purchasing agent may make a special purchase when the purchasing agency has solicited for a purchase under another purchasing method described in this article and has not received a responsive offer.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-11**

##### **Evaluation of supplies or system containing supplies**

Sec. 11. A purchasing agent may make a special purchase for the evaluation of supplies or a system containing supplies for any of the following reasons:

(1) To obtain:

(A) functional information; or

(B) comparative data.

(2) For a purpose that in the judgment of the purchasing agent may advance the long term competitive position of the governmental body.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-12**

##### **Governmental discount available**

Sec. 12. A purchasing agent may make a special purchase when the market structure is based on price but the governmental body is able to receive a dollar or percentage discount of the established price.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-13**

##### **Single source for supply; award of contract**

Sec. 13. Subject to sections 14 and 15, a purchasing agent may award a contract for a supply when there is only one (1) source for the supply and the purchasing agent determines in writing that there is only one (1) source for the supply.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-14**

##### **General Services Administration price**

Sec. 14. A purchasing agent may make a purchase from a person when the purchasing agent determines in writing that:

(1) supplies can be purchased from the person or the person's authorized representative at prices equal to or less than the prices stipulated in current federal supply service schedules established by the federal General Services Administration; and

(2) it is advantageous to the governmental body's interest in efficiency and economy.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-15**

##### **Purchase from person who has contract with federal agency**

Sec. 15. (a) A purchasing agent may purchase supplies if the purchase is made from a person who has a contract with a federal agency and the person's contract with the federal agency requires the person to make the supplies available to the state or political subdivisions.

(b) A purchasing agent for a political subdivision may purchase supplies if the purchase is made from a person who has a contract with a state agency and the person's contract with the state requires the person to make the supplies or services available to political subdivisions, as provided in IC 4-13-1.6 or IC 5-22-17-9.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-16**

##### **Acquisition of supplies through transfer from federal government**

Sec. 16. (a) A purchasing agent may acquire supplies if the purchasing agent determines that the governmental body can obtain the transfer of the supplies from the federal government under IC 4-13-1.7 at a cost less than would be obtained from purchase of the supplies by soliciting for bids or proposals.

(b) A governmental body may not make a purchase under this section if title to the property will be transferred to the governmental body before a sufficient appropriation to pay the costs of the purchase

is appropriated. However, if the supplies will be transferred to the governmental body upon conditional sale or under a lease, a lease with option to purchase, or a contract for the use of the supplies, the governmental body may make the purchase under this section if there are sufficient funds appropriated to pay the consideration required for one (1) year of the agreement.

(c) A purchasing agent who purchases or leases surplus federal materials shall, at the time of the purchase or lease, or immediately thereafter, give public notice in accordance with IC 5-3-1.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-17**

##### **Acquisition of supplies through acceptance of gift**

Sec. 17. A purchasing agent may acquire supplies by accepting a gift for the purchasing agent's governmental body.

*As added by P.L.49-1997, SEC.1.*

#### **IC 5-22-10-18**

##### **Special purchase of copyrighted material**

Sec. 18. A purchasing agent for a state purchasing agency may make a special purchase of copyrighted materials to be used, provided, or distributed by a state agency.

*As added by P.L.22-1997, SEC.10.*

#### **IC 5-22-10-19**

##### **Purchase from public utility following independent appraisal**

Sec. 19. A purchasing agent may make a special purchase from a public utility if the purchase or lease price is a negotiated price that considers the results of an independent appraisal that the purchasing agency obtains and an independent appraisal that the public utility obtains.

*As added by P.L.7-1998, SEC.4.*

#### **IC 5-22-10-20**

##### **Purchase of petroleum products by aviation commissioners or airport authority**

Sec. 20. (a) This section applies to the purchase of petroleum products by:

- (1) a board of aviation commissioners under IC 8-22-2; or
- (2) an airport authority under IC 8-22-3.

(b) A purchasing agent may make a special purchase of petroleum products if the petroleum products are for resale to the general

public.

*As added by P.L.7-1998, SEC.5.*

Fire Department SCBA

Item	Quantity	Part Desc	List Price	List Price Total	Group Price	Total Price
1	24	5.5 Air Pack, X3 Gen	\$ 7,665.00	183960	\$ 4,321.22	\$ 103,709.28
2	48	5500 PSI 45 min cylinder	\$ 1,500.00	72000	\$ 456.75	\$ 21,924.00
3	55	AV3000 Facepiece	\$ 376.00	20680	\$ 228.98	\$ 12,593.90
4	24	Eflo Regulator	\$ 1,500.00	36000	\$ 1,023.20	\$ 24,556.80
5	3	RIT Pack III	\$ 3,290.00	9870	\$ 2,245.40	\$ 6,736.20
6	3	60 min cylinder for RIT	\$ 1,680.00	5040	\$ 1,023.20	\$ 3,069.60
7	55	EPIC Voice Amp	\$ 495.00	27225	\$ 338.00	\$ 18,590.00
<b>FD List Price Total</b>			<b>\$ 354,775.00</b>			
<b>FD Group Price Total</b>			<b>\$ 191,179.78</b>			
<b>Savings \$</b>			<b>\$ 163,595.22</b>			
<b>Savings %</b>			<b>46.11%</b>			

Police Department SCBA

Item	Quantity	Part Desc	List Price	List Price Total	Group Price	Total Price
1	15	5.5 Air Pack, X3 Gen	\$ 7,665.00	114975	\$ 4,321.22	\$ 64,818.30
2	15	5500 PSI 45 min cylinder	\$ 1,500.00	22500	\$ 456.75	\$ 6,851.25
3	23	AV3000 Facepiece	\$ 376.00	8648	\$ 228.98	\$ 5,266.54
4	15	Eflo Regulator	\$ 1,500.00	22500	\$ 1,023.20	\$ 15,348.00
5	0	RIT Pack III	\$ 3,290.00	0	\$ 2,245.40	\$ -
6	0	60 min cylinder for RIT	\$ 1,680.00	0	\$ 1,023.20	\$ -
7	23	EPIC Voice Amp	\$ 495.00	11385	\$ 338.00	\$ 7,774.00
<b>PD List Price Total</b>			<b>\$ 180,008.00</b>			
<b>PD Group Price Total</b>			<b>\$ 100,058.09</b>			
<b>Savings \$</b>			<b>\$ 79,949.91</b>			
<b>Savings %</b>			<b>44.41%</b>			

Combined Order / Savings Breakdown

Item	Quantity	Part Desc	List Price	List Price Total	Group Price	Total Price
1	39	5.5 Air Pack, X3 Gen	\$ 7,665.00	298935	\$ 4,321.22	\$ 168,527.58
2	63	5500 PSI 45 min cylinder	\$ 1,500.00	94500	\$ 456.75	\$ 28,775.25
3	78	AV3000 Facepiece	\$ 376.00	29328	\$ 228.98	\$ 17,860.44
4	39	Eflo Regulator	\$ 1,500.00	58500	\$ 1,023.20	\$ 39,904.80
5	3	RIT Pack III	\$ 3,290.00	9870	\$ 2,245.40	\$ 6,736.20
6	3	60 min cylinder for RIT	\$ 1,680.00	5040	\$ 1,023.20	\$ 3,069.60
7	78	EPIC Voice Amp	\$ 495.00	38610	\$ 338.00	\$ 26,364.00
<b>FD/PD List Price Total</b>			<b>\$ 534,783.00</b>			
<b>FD/PD Group Price Total</b>			<b>\$ 291,237.87</b>			
<b>Savings \$</b>			<b>\$ 243,545.13</b>			
<b>Savings %</b>			<b>45.54%</b>			

TOTAL FD / PD Purchase: \$ 291,237.87

## Joshua Westrich

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**From:** Mike Gilmore <Michael.Gilmore@huntington.com>  
**Sent:** Wednesday, September 17, 2014 10:33 AM  
**To:** Joshua Westrich  
**Subject:** RE: Lease quote for Whitestown FD/PD

Josh, see sample quotation below. As mentioned, the current quote is calculated on current pricing and subject to credit approval and re-pricing in 1Q15. The Town of Whitestown already has a Master Lease contract in place with Huntington. A schedule for the SCBA's would be an easy addition. Good luck. Please keep me posted. Mike

### Just FD

- 3 Year - \$66,421.65 annual payments (2.10%)
- 5 Year - \$41,150.85 annual payments (2.50%)

### Both FD/PD

- 3 Year - \$97,396.49 annual payments (2.10%)
- 5 Year - \$60,340.99 annual payments (2.50%)

2/15 closing with first payment due in 2/16 was assumed

NEW QUOTE WITH UPDATED PRICES  
DUE TO QUANTITY CHANGE IS  
BEING DEVELOPED BY HUNTINGTON  
AS OF 12-12-14

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**From:** Joshua Westrich [<mailto:JWestrich@whitestown.in.gov>]  
**Sent:** Tuesday, September 16, 2014 9:24 AM  
**To:** Mike Gilmore  
**Subject:** Lease quote for Whitestown FD/PD

Mike,

Chief Anderson of the Whitestown PD gave me your contact information to reach out to you for an equipment lease quote. The fire department is looking into buying Self Contained Breathing Apparatus (SCBA) to replace all of our current inventory. The PD is also wanting to purchase some for their Public Safety Officers. We are attempting to join a group purchase with the City of Indianapolis and Fishers FD, which gets us the equipment at about a 50% savings. To give a timeline idea, we would be committing this fall, to purchase in the first quarter of next year. I would like to see a lease quote that would have the first payment due in 2016, if that is at all possible. Additionally, can it be worked up where it is just the FD amount as below, and then the combined amount for the FD and PD? Thanks for all of your assistance in advance. Have a great day.

### SCBA Purchase Amounts:

FD – 191,179.78

FD/PD – 280,333.88

*Josh Westrich – Fire Chief*

**Whitestown Fire Department**  
**2965 South 575 East**